

# The Psychology of Cooperation: Insights from Chimpanzees and Children

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Across all cultures, humans engage in cooperative activities that can be as simple as preparing a meal or sharing food with others and as complex as playing in an orchestra or donating to charity. Although intraspecific cooperation exists among many other animal species, only humans engage in such a wide array of cooperative interaction and participate in large-scale cooperation that extends beyond kin and even includes strangers.

Humans' wide breadth of cooperative behaviors rely on a complex set of cognitive abilities and motivations. However, there is much controversy about which of these psychological mechanisms, if any, are derived from our evolutionary relatives and which aspects are unique to humans. Furthermore, there is much debate about whether our cooperative abilities are mainly the result of cultural influences, in particular socialization practices and social learning that shape children over ontogeny. In the last decade, growing numbers of experiments have started to

address these questions, providing new evidence on the cooperative abilities of great apes and comparing them to the behavior of humans.

Here we, review the most recent experimental studies from comparative and developmental psychology that investigate the phylogeny, as well as early ontogeny, of human cooperation. By studying human children, we can examine the developmental trajectory of cooperative behaviors and thus evaluate hypotheses about the prerequisites for cooperation, in particular how biological predispositions and social experience may interact over development. By also testing chimpanzees and bonobos, our two most closely related ape cousins, we can determine whether certain psychological and social characteristics are necessary for certain types of cooperation, such as abstract cognitive abilities or the internalization of social norms, and make inferences about the cooperative abilities of the common ancestor of humans and other apes.

Traditionally, the puzzle of cooperation was phrased in terms of its ultimate function, which is explaining how natural selection could favor behaviors associated with fitness costs for the actor and benefits for the recipient. Now, based on inclusive fitness theory, we know that actors must increase their average inclusive fitness either directly (increasing their own fitness) or indirectly (behaving

cooperatively toward kin that share genetic similarity) for a certain trait to be under positive selection.<sup>1,2</sup> In addition to explanations that address the evolutionary pathway that leads to an increase in inclusive fitness, we need explanations about the proximate processes that support this behavior. For example, reciprocally altruistic behavior can be based on sympathy and true concern for the welfare of others; it also can be the result of a calculated strategy motivated by the prospect of future selfish benefits. So what are the psychological — cognitive, emotional, and motivational — mechanisms that support cooperative interactions? A better understanding of the proximate mechanisms that support cooperation will provide important insights into the variety and complexity of the problems that individuals are adapted to solve, as well as the limitations on their ability to cooperate.

We look at two classes of cooperative behavior, collaboration and prosocial behaviors. We define collaboration as social acts in which two or more individuals coordinate their actions to produce outcomes they could not obtain alone. Prototypically, this would yield benefits for the collaborating individuals, such as obtaining a common resource.<sup>3</sup> In this case, we would speak of mutualistic collaboration. We define prosocial as a behavior in which an individual performs an act, perhaps even at his or her own cost, that benefits only another individual. The benefit may be success in solving an action problem or the sharing of a valuable resource. We mainly focus on chimpanzees, for the simple reason that most studies have been done with this

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species. Where possible, we include evidence from bonobos as well.

## COLLABORATION

Mutualistic collaboration appears easy to explain in terms of payoffs and the motivation for individuals to participate. After all, it is in every individual's self-interest to collaborate if doing so enables that individual to acquire resources that are otherwise inaccessible. However, the challenge of collaboration is also a cognitive one, especially when the collaborative problem is complex. In its simplest form, individuals act in parallel but independently from each other, without any consideration of each other's actions and how success depends on their joint efforts. A simple mechanism such as social facilitation is sufficient to explain how individuals increase their chances of success by acting simultaneously toward the same goal. However, humans also collaborate in much more complex ways by forming joint intentions to pursue a shared goal, recognizing how their different roles are interrelated, and using different social and communicative means to coordinate actions between partners. This set of abilities makes human collaboration highly effective and flexible. Although these are the two extremes of the spectrum, intermediate but still highly effective mechanisms are also possible.

In the following, we review a series of studies designed to investigate the psychological mechanisms that underlie chimpanzees' and children's collaborative interactions. We first focus on the aspects and skills that chimpanzees master in a way similar to that of humans, then describe the differences between the two species.

## SIMILARITIES BETWEEN CHIMPANZEES' AND CHILDREN'S COLLABORATIVE SKILLS

When individuals of any animal species act simultaneously toward the same goal (for example, during hunting), it is difficult to know from observations alone whether or not their actions are intentionally coordinated and how they represent each other's

actions. The question is whether success is a by-product result of independent but simultaneous actions or the result of intentionally coordinated actions that take into account a partner's actions in relation to one's own actions and the common goal.

To tease apart these different possibilities, several studies presented pairs of chimpanzees with a collaborative food-retrieval task in which individuals had to coordinate their actions to obtain otherwise inaccessible food. However, since it is possible for individuals to learn to act simultaneously with a partner without grasping the interdependence of their actions, the dependent measure in these studies was not whether individuals acted simultaneously, which chimpanzees and several other species have shown themselves to be capable of learning.<sup>4-6</sup> Instead, the dependent measure was whether individuals recruited and helped their partners perform their roles, making a clear choice between allowing the partner to collaborate or not. Melis, Hare, and Tomasello<sup>7</sup> investigated chimpanzees' ability and willingness to recruit a conspecific (by opening a door) when subjects could not pull an out-of-reach baited tray on their own. The results showed not only that subjects spontaneously initiated opening a door to recruit a partner, but that they recruited the partner significantly more often when collaboration was necessary than when they could succeed on their own. Furthermore, when given the choice between two potential partners, they preferentially recruited the most skilled one, showing that they are capable of tracking good and bad collaboration partners. In another study,<sup>8</sup> pairs of chimpanzees cooperated by performing complementary and sequential roles. In this task, each chimpanzee needed a specific tool to perform his or her role (one needed to rake and the other to push); one individual alone could not perform both roles because of the spatial set-up. Focal subjects were given the two tools and we measured whether they would help their partner by transferring the tool the partner needed to perform their role. Overall, subjects spontaneously initiated transferring the tool the partner needed to perform his or her role,

independent of which action they had to perform.

These studies suggest that chimpanzees can not only learn to inhibit their own behavior and wait for their partners, but also to solve additional obstacles (opening a door or transferring a tool) to allow and help their partners perform their roles. This shows that they understand the role that the partner plays in mutualistic joint activities, relating how their actions and those of the partner are needed for success.

From 14 to 18 months of age, children are capable of coordinating simple actions with adults.<sup>9,10</sup> However, in all of these early instances of collaboration, successful coordination is limited and largely dependent on adults' scaffolding.<sup>11</sup> In collaborative problem-solving tasks among peers (which are the best comparison to the collaboration studies with chimpanzees we have reviewed), children are not capable of coordinating parallel and complementary actions until their third year of life (24 to 36 months).<sup>12</sup> Between 23 and 36 months, children show increasing skill at coordinating actions, actively monitoring the partner, and adjusting their goal-directed actions in relation to the peer. At younger ages, success among peers is the result of fortuitous but independent actions that suggest little awareness of the role of the partner.

Additional studies are necessary to fully delineate how chimpanzees represent collaborative activities with others. Nevertheless, given that they are capable of adjusting their goal-directed actions toward their partners (recruiting the partner or transferring the necessary tool to that individual) their performance in experimental tasks is similar to that of children between 24 and 36 months of age. However, from three years of age, there seems to be an important qualitative change in how children conceive and represent joint collaborative activities. While 2.5-year-olds and chimpanzees stopped performing their roles in a collaborative task when they had obtained their own reward, suggesting that they could be conceiving their respective partners as social tools to reach their individual goals, 3.5-year-olds were mutually

committed to help each other until both obtained their goal.<sup>13-15</sup>

### DIFFERENCES BETWEEN CHIMPANZEES' AND CHILDREN'S COLLABORATIVE SKILLS

Several studies have demonstrated that one main difference between chimpanzees' and children's ability to work together with others is chimpanzees' low levels of interindividual tolerance when it comes to acquiring resources. Whereas young children will easily work together with familiar and unfamiliar peers to reach otherwise inaccessible rewards,<sup>16</sup> chimpanzees cooperate only with partners of whom they are very tolerant.<sup>17</sup> The same chimpanzee that is capable of spontaneously cooperating with a tolerant partner will not approach the cooperation task when paired with a less tolerant partner. This is the case even when rewards have been provided and separated to avoid competition between them. Furthermore, even when chimpanzees are paired with tolerant partners, cooperation tends to break down when resources are clumped and easily monopolizable.<sup>17,18</sup> In these situations, subordinate partners lose interest because they anticipate or experience that their more dominant partners monopolize the totality of the rewards. Both children and bonobos share food more easily than do chimpanzees<sup>16,18</sup> and are therefore capable of maintaining cooperation even when resources are clumped and could be easily monopolized.<sup>19</sup>

Sharing the resources of collaborative work is crucial for the long-term stability of cooperation. If two or more partners put in effort to acquire resources but one of them refuses to share the spoils, partners will lose motivation and cooperation will break down. Young children not only share clumped resources more easily than do chimpanzees, but even share equally after collaborative work. When pairs of 3-year-olds work together to obtain resources, they share equally or restore equality much more frequently than when they obtain the resources independently and the partner does not contribute to the collaborative

enterprise.<sup>20,21</sup> Thus, from a fairly young age, children recognize partners' contribution to a collaborative task and reward them accordingly. This demonstrates that humans are, from a young age, well adapted to maintain collaboration over time.

On the other side, collaboration does not encourage equality among chimpanzees. In two different studies, chimpanzees did not restore equality after collaboration<sup>20</sup> or share more after collaborative than individual work.<sup>22</sup> Melis and colleagues<sup>22</sup> presented pairs of chimpanzees with big pieces of fruit, which one of the subjects could grab and keep in her

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### One main difference between chimpanzee's and children's collaboration is that chimpanzees show low levels of interindividual tolerance for sharing resources.

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possession while eating it. The study manipulated whether subjects cooperated or obtained the resources individually. The results showed that since the reward was large and it took some time to feed on it, partners were generally capable of obtaining some scraps (as in the case of meat sharing in the wild). However, whether or not subjects cooperated played no role in individuals' sharing patterns. The results of this study and the study by Hamann and coworkers<sup>20</sup> suggest that chimpanzees seem not to take into consideration whether others have contributed to the acquisition of the resources and, unlike children from three years of age, do not share the resources of collaborative work fairly.

This line of studies shows that chimpanzee collaboration, at least to acquire edible resources, is mainly constrained by competition between partners and the difficulty of sharing afterward. When high interindividual tolerance levels and low possibilities to monopolize the resources

are in place, collaboration can emerge and stabilize over time, since individuals quickly grasp the need for collaboration and are capable of using different means to guarantee coordination with a partner. In comparison, however, children are, from a fairly young age, less constrained and better equipped to maintain collaboration over time because of their higher levels of interindividual tolerance and higher sharing skills.

Chimpanzees' motivation to collaborate is pragmatic and purely goal-oriented. This is demonstrated by another study showing that chimpanzees avoid collaboration unless it is the only option to access higher payoffs.<sup>23</sup> When presented with a choice between working alone or with a tolerant partner to obtain the exact same payoff, chimpanzees chose to work alone. However, when the collaborative option offered higher payoffs, all subjects were willing and able to collaborate.<sup>23</sup> In a similar study, children preferred collaboration over working alone,<sup>24</sup> suggesting that for children collaboration is not just a means to obtain otherwise inaccessible goals, but also gratifying in itself.

In summary, chimpanzees and children show important differences in their levels of interindividual tolerance, their willingness to share obtained resources, and their motivation to collaborate. Furthermore, from three years of age, children conceive collaboration as a collective enterprise that entails a commitment to mutually support each other.

### PROSOCIAL BEHAVIOR: HELPING AND SHARING

Beyond cases in which individuals cooperate for mutual benefits, there are times when individuals act to benefit others rather than themselves. Prototypical cases are helping behaviors in which an agent assists another individual with an action goal and sharing behaviors in which an individual gives up a valuable resource to benefit one in need. One contentious issue is the extent to which a behavior that benefits others is actually based upon an altruistic motivation. It is possible that some



apparently prosocial acts are just side-effects of habitual behaviors, triggered by stimuli that have nothing to do with the beneficiary's goal or need. It is also possible that individuals act only because they expect to be rewarded or praised, or because they want a favor in return. For these reasons, recent experiments have systematically varied the social context to determine which factors actually lead to prosocial behavior. This research on the proximate mechanisms for helping and sharing also provide insight into the perennial question of the origins of human altruism. Therefore, comparative and developmental studies can add important insights because they enable us to determine what prosocial inclinations, if any, children have before relevant socialization practices affect their development. In addition, such studies can address whether these inclinations are unique to humans or shared with our closest evolutionary relatives.

### HELPING: SIMILARITIES BETWEEN CHIMPANZEES AND CHILDREN

Helping behaviors are an important test case for prosociality. Such behaviors require that helpers cognitively represent the goal another individual is trying but failing to achieve and that they have the motivation to act on behalf of that goal. If helpers act with this goal, rather than benefit to themselves, in mind, this helping behavior qualifies as altruistically motivated. Several anecdotal reports have suggested that chimpanzees occasionally may be willing and able to help others altruistically. For example, de Waal<sup>25</sup> reported the case of a young female chimpanzee helping an older one who suffered from arthritis to climb up a structure in their enclosure. He also reported a case in which a young male helped an older female, reaching and bringing to her the rubber tire that she had been unsuccessfully trying to obtain.<sup>26</sup> At times, chimpanzees have also been seen to intervene and assist in more dramatic and potentially dangerous situations, such as rescuing companions from drowning in a moat of their

enclosure.<sup>25,27,28</sup> Chimpanzees and human infants show striking similarities in the basic helping behaviors. For example, a series of studies tested whether chimpanzees and children would help an individual obtain an out-of-reach object. Infants saw an experimenter sitting at a desk to write a letter, who then dropped the pen on the floor and was unsuccessfully reaching for it.<sup>10,29</sup> Fourteen-month-olds readily helped by picking up the dropped pen and handing it to the adult, even without any request or solicitation from a parent. Importantly, children perform these

### Chimpanzees and children show spontaneous helping behaviors without receiving rewards.

acts when help is actually needed, not in matched control conditions when the adult had discarded an object on purpose. When human-reared chimpanzees were tested in similar situations, they too helped a human caregiver by picking up dropped objects without a direct request and in the absence of rewards, differentiating between situations in which help was or was not needed.<sup>29</sup> Chimpanzees also display such helping behaviors toward conspecifics. In one such test, chimpanzees passed a tool to a neighboring room when a conspecific needed it to retrieve food and was unsuccessfully reaching into the subject's room.<sup>30</sup>

In another example, when 18-month-old infants saw an adult with a stack of magazines in hand helplessly bump into the door of a cabinet, they readily opened the door so the adult could put the magazines away.<sup>29</sup> Similarly, when a chimpanzee failed to open a door to access food, chimpanzee subjects opened the door for the conspecific.<sup>31</sup> In another situation, chimpanzees unhooked a rope attached to a bag so that the recipient could access the rewards in the bag.<sup>22</sup>

In all of these studies, subjects performed these acts selectively in experimental conditions where help was needed over control conditions in which these acts would not have been helpful. Very few studies have tested bonobos, but evidence suggests that they will help when a conspecific struggles to open a door to obtain food.<sup>32</sup> Therefore, these studies show that, not unlike human toddlers, chimpanzees and bonobos make inferences about the goals other individuals are trying to achieve and lend a helping hand.

What motivates these helping behaviors? One obvious possibility is that they expect to be rewarded. However, experiments show that chimpanzees and children help over and over even if no reward is forthcoming; moreover, they help at the same rate whether they receive a reward or not.<sup>33</sup> For children, material rewards can even undermine their intrinsic motivation and lead to a reduction in future helping.<sup>34</sup> Another potential motivator for helping is that individuals act strategically to receive return benefits through reciprocation. However, studies with children and chimpanzees show that helping occurs in the absence of any subsequent opportunity for reciprocation. Moreover, young children help regardless of whether their parent is watching.<sup>35</sup> It is not until they reach three to five years of age that children begin to be affected by opportunities of direct reciprocation and indirect, reputation-based reciprocation across various types of prosocial behavior. Before this age, they do not take into consideration the potential future impact of their behavior.<sup>36-39</sup> Evidence suggests that chimpanzees may be capable of past-driven or attitudinal reciprocity,<sup>40</sup> establishing emotional proximity and behaving prosocially toward previously helpful or generous partners more than toward unhelpful ones.<sup>41-43</sup>

The chimpanzees in our studies have been shown to remember and base some of their decisions to interact and cooperate with others on previous interactions.<sup>7,42</sup> However, this does not mean that they help others in anticipation of reciprocation and future selfish benefits. In

fact, in studies in which they could have benefited themselves by strategically helping others, they have not performed well.<sup>44,45</sup> In this last study, chimpanzees were confronted with a collaboration task in which two chimpanzees had to work together, but only one of them could obtain the resources on a given trial. The only long-term solution was to alternate which one received the reward across trials. The results showed that individuals were unable to find an alternating strategy so that, with increasing numbers of trials, collaboration levels started to decrease. This suggests that such future-oriented and calculated behavior is probably beyond their cognitive abilities, making future reciprocation an unlikely explanation for their observed prosocial behaviors.

### HELPING: DIFFERENCES BETWEEN CHIMPANZEES AND CHILDREN

Despite these similarities, young children and chimpanzees differ in several aspects of their helping behaviors. One difference appears in the versatility of helping. While both chimpanzees and human infants hand over out-of-reach objects or remove physical obstacles, children help in more intricate ways. They can correct a person's path of action by handing over a functional object when the person asks for a nonfunctional object<sup>46</sup>; help when they never see the adult succeed and thus have to infer the intended goal<sup>29</sup>; point to the location of an object that an adult has misplaced<sup>47</sup>; and take into account whether a person is knowledgeable or ignorant about the actual location of a desired object.<sup>48</sup> Thus, children use sophisticated social cognition to determine when and how to help.

Another difference appears to be in the cues that elicit helping. While children help more readily when a person gives verbal and nonverbal cues,<sup>49</sup> they are able to help when these cues are absent. For example, 2-year-olds helped proactively when a person was not even aware that she needed help: Children picked up cans that had rolled off a table without the adult noticing the accident

and thus not providing any cues.<sup>50</sup> Children can even help in anticipation of a problem by warning an adult who is about to reach into a bucket that holds an aversive object.<sup>51</sup> Thus, children had to rely on situational cues and their representation of another person's goal to decide when and how to help.

While children help proactively, chimpanzees help only reactively. Specifically, Melis and coworkers<sup>22</sup> found that chimpanzees were far more likely to help when the recipient actively tried to pull in a bag with rewards or communicated with the subject than when the recipient was passive. Similarly, Yamamoto and colleagues<sup>30,52</sup> found that chimpanzees virtually never offered a tool unless the recipient was actively reaching for it. More generally, when recipients are not actively engaged in a task (such as trying to open or retrieve something), but are passively waiting, experiments find much lower rates of prosocial behavior. This evidence comes from targeted helping tasks, where an actor's choice is between action or inaction. However, in prosocial choice tasks, in which actors choose between a prosocial (1/1) and a selfish (1/0) option, the evidence is less clear-cut. For example, Horner and colleagues<sup>56</sup> found that actors made the prosocial choice more often when partners remained neutral or communicated their desire using attention-getters. In this study, more directed and harassing requests, such as begging with an open hand, displaying with pilo-erection, or hooting did not have a positive effect on helping. Other studies using the prosocial choice paradigm have not found that recipients' requests increase actors' prosocial choices.<sup>53,54</sup> However, as several researchers, including Cronin,<sup>55</sup> Horner and associates,<sup>56</sup> and Tan and Hare have pointed out,<sup>57</sup> several methodological factors, such as physical separation and low possibilities for communication between actors and recipients, or poor understanding of the contingencies of the task, may have contributed to these negative results. It is an open question whether this difference between children and chimpanzees is best

explained by a difference in the cognitive capacity to know when help is needed or a difference in motivation, with chimpanzees requiring more active solicitation to be nudged into action.

In summary, the basic helping capacities are similar in young children and chimpanzees. Moreover, children display these behaviors very early in ontogeny. Together, these two pieces of evidence suggest that basic prosociality in the form of helping is not due to the internalization of cultural norms alone, but may be based in biological predispositions that humans share with chimpanzees. However, the sophisticated social cognition that emerges over human ontogeny, perhaps combined with human-unique socialization and social experience, quickly leads to forms of helping that are beyond the abilities of chimpanzees.

### SHARING: SIMILARITIES BETWEEN CHIMPANZEES AND CHILDREN

Sharing behaviors are an important topic for studies on cooperation because they, by definition, incur a cost to the actor and create a benefit to the recipient. Therefore, research has documented how much individuals share, if at all, looking at sharing events from a cost-benefit perspective. In addition, research has tried to address the question of the motivation for resource sharing. When we compare the resource sharing of chimpanzees and children, the dissimilarities are more apparent than the similarities. If anything, what chimpanzees and at least very young children have in common is that giving up a resource is not their default response. As reviewed in the section on collaboration, chimpanzees have a strong tendency to monopolize resources. The best examples of chimpanzees sharing occur after a hunt, when males allow others to take pieces from the carcass. However, this is a context characterized by a lot of begging and harassing from other group members, which suggests that giving up part of the carcass is perhaps less costly than trying to monopolize the totality of it.<sup>58</sup> More generally, chimpanzee

TABLE 1. Similarities and Differences Between the Cooperative Behavior of Chimpanzees and Children

Collaboration	Chimpanzees	Children
Behavior	Successful temporal and spatial coordination	
Representing roles	Understanding of complementary actions	
Social tolerance	Low	High
Resource division	Monopolization	Equal sharing*
Commitment	One-sided: helping other to help self	Mutual*: partners expect to help each other
Motivation	Pragmatic, goal-oriented only	Pragmatic & intrinsic value of collaboration

  

Prosocial behavior	Chimpanzees	Children
Instrumental helping	Helping with action-goals	
Sharing	Monopolization, passive sharing	Costly and active sharing of resources*#
Reactive prosociality	Yes	
Proactive prosociality	No	Yes#

#From 2 years of age.

\*From 3 years of age.

sharing is more passive in nature, where a possessor allows others to take some of the food rather than actively offering it.<sup>59,60</sup> Interestingly, two studies have shown that bonobos are more tolerant around food than are chimpanzees.<sup>18,19,61</sup> Moreover, experiments in which chimpanzees could deliver food to others at no additional cost to themselves indicate that active food donations are rare to nonexistent. Specifically, Silk and coworkers<sup>53</sup> and Jensen and coworkers<sup>62</sup> sat chimpanzees in front of an apparatus where they could either pull on one side to deliver a piece of food to themselves and one to the other (1/1 option), or on the other side to deliver food to themselves but not the other (1/0 option). In most studies, chimpanzees were indifferent to these options. One exception occurred in a study by Horner and colleagues,<sup>56</sup> where chimpanzees chose a 1/1 option more frequently when tested in a token trading paradigm. The authors suggest that chimpanzees may have revealed this preference here but not in prior studies because individuals had been more familiar with token-exchange than other chimpanzees were with the novel apparatuses that often resulted in side-biases. On the other hand, Amici and associates<sup>63</sup> used the same paradigm and did not find reliable prosocial behaviors in either pulling tasks or token-exchange tasks.

Studies with bonobos show that they too are unlikely to actively deliver food to others in prosocial choice paradigms. When given a choice between a 1/1 and a 1/0 payoff, they appeared to be indifferent.<sup>57</sup> Moreover, they were not willing to sacrifice food resources they could obtain for themselves,<sup>32</sup> in contrast to situations in which food sharing was accompanied with socio-sexual play.<sup>19,32</sup> Hence, if sharing serves only the purpose of benefiting a conspecific, bonobos show no strong tendency to present others with food resources.

In summary, the majority of evidence suggests that neither chimpanzees nor bonobos reliably choose to act prosocially when given different payoff options. Features of the experimental methodology may have contributed to the lack of apes' prosocial behavior and explain why some studies show inconsistent results. It remains for future research to assess whether this reflects apes' lack of prosocial sharing, lack of adequate methods, or the possibility that apes' prosocial sharing is inherently fragile.

Similarly, young children have a strong tendency to keep most or all resources for themselves. Studies using variations of the "dictator game" adapted for children found a strong self-serving bias that gradually gives way to more generosity in middle childhood.<sup>64</sup> Moreover, 18-month-old children tested in a setup similar to

that used by Silk and Jensen with chimpanzees were indifferent between a 1/0 and a 1/1 option.<sup>65</sup> Thus, at least in situations with a recipient who remains passive (or is absent altogether in tasks with anonymous others), young children, like chimpanzees, are not inclined to give up resources.

### SHARING: DIFFERENCES BETWEEN CHIMPANZEES AND CHILDREN

While active sharing is rare among chimpanzees overall, young children share resources in several contexts. As described, children share the spoils of their joint labor. In addition, they are willing to share windfall gains, at least in situations in which the need is made salient. When, in a study by Brownell and coworkers,<sup>65</sup> an adult recipient verbalized her desire and reached for the resource, 24-month-old children were more likely to choose the 1/1 option over the 1/0 option. Moreover, when adult recipients made their need obvious by showing that they lacked a resource or by actively gesturing toward the desired object, children as young as 14 to 18 months were willing to give up some of their resources.<sup>66,67</sup> Thus, while younger children usually share their toys or food only after an explicit request from the recipient, 2-year-olds help spontaneously without a request, sometimes immediately when they

see that a recipient is deprived of a resource.

During development, children become more likely to share resources even if overt cues are absent. Children become increasingly more generous by sharing larger amounts with peers in variations on the "dictator game," where they simply decide how much of a resource to give away.<sup>68–70</sup> Interestingly, equality appears to emerge as the dominant norm over development. This sense of equality comes in two forms. Starting at four years of age, children are averse to disadvantageous inequality, rejecting an unequal allocation that benefits a peer more than themselves (e.g., one candy for self, four for other). Indeed, they are willing to sacrifice their own reward so that no one gets anything,<sup>71</sup> a behavior driven by spite.<sup>72</sup> By about eight years of age, children display another sense of equality as well; that is, they show an aversion to advantageous inequality, rejecting unequal allocations that favor themselves,<sup>71,73</sup> such as four candies for self, one for other. Therefore, older children are willing to make sacrifices to uphold equality, even if they are acting against their own benefit and against their own relative advantage. This is perhaps the strongest case for the idea that children share resources based on a sense of fairness.

Studies on inequality aversion with chimpanzees and other great apes have produced conflicting findings. Some studies have concluded that chimpanzees (and other apes) reject low-quality food when partners are obtaining better rewards for similar work.<sup>74</sup> Others, using slightly improved methodologies, have not replicated these findings.<sup>75</sup> However, even if we accept the possibility that chimpanzees occasionally react negatively toward disadvantageous unequal distribution of resources, there is no evidence of advantageous inequality aversion such as that which children show from eight years of age.

## CONCLUSIONS

The similarities and differences between the cooperative abilities of chimpanzees and young children allow us to draw some inferences

about what components of human cooperation are evolutionarily ancient and what components are unique to humans.

Chimpanzees, like children between the ages of two and three years, have socio-cognitive skills that enable the emergence of mutually beneficial collaboration. Their success in these tasks is not the accidental by-product of independent actions toward the same goal. Rather, it is the result of intentional coordination and individuals' realization of how their actions and those of a partner complement each other to achieve the desired outcome. In the chimpanzee experiments, individuals were knowledgeable about the

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## Chimpanzees share with us the basic psychological mechanisms that are necessary to coordinate in collaborative tasks.

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different actions required to reach their goals. In addition, they must have had some expectations about the goals and goal-directed actions of their partners, which allowed them to create the favorable circumstances (by recruiting the partner and giving the partner the necessary tool) to guarantee successful coordination. Young children develop these social-coordinative abilities as well, with one important addition. By around three years of age, humans express the additional mindset to treat these interactions as collective mini-enterprises that entail the mutual commitment to subsume one's own actions and interests under a collective goal and ensure each other's success. Borrowing the concepts from Butterfill,<sup>76</sup> this suggests that chimpanzees and young children engage in a more basic form of collaboration that involves sharing goals in terms of representing how actions can result in common effects. Slightly older children then develop the notion of collaboration as involving joint action-plans that fit

the criteria for joint intentionality as defined by Tomasello and coworkers.<sup>77</sup> Thus, like young children, our primate cousins are capable of successful and functional coordinated behavior in order to achieve goals that they could not achieve individually, even if they lack the capacity for joint intentionality and do not understand commitment or the normative dimension of collaborative activity. The main limitation in chimpanzees, and the most important difference even to very young humans, is therefore not cognitive but related to their different temperament, lower level of interindividual tolerance, or higher competitive disposition around food. Thus, given the right circumstances of strong dependence on collaborative efforts to obtain resources and high tolerance between individuals, chimpanzees share with us the basic psychological mechanisms necessary for collaboration.

In the area of prosocial behaviors aimed at benefiting others, chimpanzees and children appear to share the basic capacities for instrumental helping, although children help more flexibly and more spontaneously. This difference becomes even more apparent when we look at the developmental trajectory of children who expand their skills to help in a variety of ways. When it comes to resource sharing, the differences are more apparent than the similarities. Toddlers actively share, at least when the recipient is signaling need, while chimpanzees rarely share actively, and sometimes only when they are being harassed by others. Perhaps the tendency to monopolize resources constrains both their mutualistic collaboration and their prosocial sharing, a constraint that is removed when helping others with action-goals. Therefore, chimpanzees and children display important similarities in the basic tendencies to act prosocially for others, but chimpanzee prosociality is more fragile, especially when competing selfish demands surrounding food are salient. It has been proposed that increased social tolerance is an important contributor to the increased cooperativeness in humans.<sup>78</sup> In addition, social norms likely lead to levels of human cooperation that are not found in other apes.



The role of social norms increases over human ontogeny, with children developing a sense of fairness that regulates how to share resources and interact with others.

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